

## **Introduction**

BCX Consulting has a variety of resources to address client's needs.

## **Discussion**

BCX Consulting is co-owned by David and Philip Bernstorf. The owners' collective expertise provides both technical and financial perspectives to provide a complete solution. BCX Consulting and BCX Design, a parallel company, have numerous customers across the United States and Canada. Client locations include New York, California, Minnesota, and Texas as well as Wichita. BCX Consulting also has a collaborative relationship with a company located in Ottawa, Canada.

BCX provides services to its clients using an array of specialists with technical expertise in design, analysis, and testing for the aircraft industry. Contractors have regulatory expertise with the FAA and other agencies. The use of contractors allows BCX to minimize overhead and select the best personnel for each project, thereby providing clients with both cost effective and strategic resources that satisfy the client's need. BCX prides itself by having both the availability of consultants having more than 30 years' experience and access to pioneering research personnel at Wichita State University.

The contractors also allow BCX to service a wide range of needs. Capabilities include

- Business and Strategic Planning including Key Performance Indicators to measure progress
- Policy, Procedure, and Process Development
- Technical and Production audits to identify potential regulatory audit issues
- Safety Management Systems for products and employees
- Integration of management practices and processes

## **Conclusion**

BCX Consulting's business model provides a cost effective solution for clients to address a diverse range of needs. BCX has provided services to customers throughout the United States and Canada.